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A TREATISE ON THE HAIR



† PUBLISHED † BY †
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THE facts presented in the subjoined pages are of importance to every person. They are entitled to the utmost confidence, being the result of patient research and careful investigation by scientific men, eminent in their profession.

The practical suggestions relative to the treatment and preservation of the hair, when it is still in a healthy condition, are well worth an attentive perusal, and we trust may result in benefit to many. We hope also to be of service to those who are so unfortunate as to need special treatment, on account of premature grayness, or a tendency of the hair to fall off; and with our long experience and observation, directed especially to this subject for so many years, we confidently offer our RENEWER to the public as the best remedy for these ailments which has ever been discovered. The unparalleled success which has everywhere attended its introduction, and the continued demand from localities where it has long been a favorite, warrant us in this belief.

Our RENEWER has been counterfeited both in the United States and in foreign countries. Its growing popularity has also induced unprincipled men to manufacture imitations of it by which they seek to defraud the public, and injure us. We have succeeded, in several instances, in bringing the guilty parties to justice, and we believe that the genuine RENEWER can now, with reasonable caution, be obtained in almost every village in this country, and in the principal towns and cities of the Old World.

We recommend for the use of those who wish to change the color of the beard, our BUCKINGHAM'S DYE FOR THE WHISKERS, which may be found in any drug store, and is an article of real merit, being in convenient form, cheap, safe, and effectual, whether the beard has turned gray from age or disease, or is naturally of an undesirable shade.

A TREATISE ON THE HAIR,

WITH SUGGESTIONS FOR ITS PRESERVATION.

THE hair is the natural accessory to personal comeliness; it is the crowning glory of woman, and, when cultivated to elegance and luxuriance, it adds a charming attractiveness to the plainest features.

In no direction has fashion more strikingly displayed its caprices than in disposing the hair.

The Hebrew women of old gloried in their luxuriant tresses, and adorned them with ornaments of gold, silver, and precious stones. The Greeks wore their hair to a great length, while the Egyptians, looking upon it as an incumbrance, cut it away. Ossian's pictures of beauty among the ancient Britons portray a profusion of hair.

They cultivated and preserved it, and admired those who were the possessors of flowing locks.

There is no fashion in vogue to-day, however, that is at all new. The custom of wearing false hair was adopted by the ancients as well as that of coloring and dressing it with various substances; and, although we of the present day are not their equals in extravagant adornment and grotesque style of dressing the hair, we, better than they, have learned how to secure its preservation.

In attempting to preserve and adorn this natural covering to the head, people in all ages and amongst almost all nations have evinced, and still continue to manifest, a deep interest in

its welfare. Gray hairs are indeed honorable, but they mark the advancing steps of age, and hence few like to possess them.

Unblanched and youthful locks are dear as unsullied fame, while the frost of coming winter brings something of regret and gloom to most men and every woman. It is indeed painful to discover these evidences of multiplying years, when hardly the prime of life is attained.

Science happily affords a safe and sure means for restoring them again to the freshness and beauty of youth.

The causes of the failure of the hair and the provision of a remedy early engaged the attention of eminent scientific men, and it shall be our aim in these pages, to present as clearly and concisely as possible the result of their researches, as well as our own experience in what relates to the structure, growth, and preservation of the hair. All persons, from a sense of duty should inform themselves fully as to the nature, structure and requirements of this conspicuous and often beautiful object, which nature has bestowed upon us for our adornment and comfort. Personal attractions are maintained by keeping the hair bright; and, by preserving it fresh and vigorous, a youthful appearance is continued through many years.

To those who are so unfortunate as to become prematurely gray, or whose hair exhibits a tendency to fall off, we offer the result of years of careful investigation and experience, embodied in HALL'S VEGETABLE SICILIAN HAIR RENEWER. We do so with the utmost confidence, since it has for many years received, in a marked degree, the approbation of the people, both at home and abroad, and is now known and used in almost all civilized countries.

The RENEWER is a scientific combination of some of the most powerful restorative agents of the vegetable kingdom. Its uses are to restore gray hair to its original color; to make the scalp white and clean; to cure dandruff and humors, and prevent falling of the hair; also to render it, when used as a dressing, soft, glossy, and brilliant; and, as only its occasional use is necessary, it is the most economical preparation ever offered to the public.

STRUCTURE OF THE HAIR.

Nothing that the Creator has made can be unworthy of our investigation. Every natural object presents to the thoughtful and enquiring mind, a boundless fund of knowledge, and even a single hair, when studiously examined, exhibits the wisdom and power of nature's works. We discover in it a wonderful structure, with ample provisions for its sustenance and growth, and even for its reproduction, when, from disease, care, or anxiety, it has fallen off. A thorough knowledge of its formation enables us to prescribe understandingly for its wants, and to supply that which is needed to preserve it in its highest perfection and beauty.

We find that all parts of the body, except the palms and soles, are organized for the growth of hair. The hair of the scalp and the beard, are identical in structure with the almost imperceptible growth upon other parts of the body, except that while the former pierces the cuticle, and the root-sheath or follicle is below the skin and surrounded by the subcutaneous fat, the latter but slightly penetrates the scarf-skin, and is, therefore, of weaker growth.

We will endeavor, by the aid of the accompanying cut, to explain the structure of the hair-follicle or sheath, within which the root of each hair is fixed. This sheath is constructed of three layers, derived from the skin: viz., a lining of scarf-skin, a middle layer of sensitive skin, and an external or protective layer denominated the corium. The follicle is in the form of a flask, or sack, slightly enlarged, and semi-globular at the bottom, from which rises the papilla, a most important portion of the follicle. It is a vascular substance, nearly round, and contains a system of nerves. Around this, and deriving sustenance and nourishment from it, are clustered the cells and granules forming the root or bulb of the hair, which depends upon the vivifying action of the papilla for its future growth. When in a state of health, new cells are continually forming at the surface of the papilla. These push forward those preceding them; which, as they approach the surface of the skin, become elongated, continuous, and

hardened, forming the new hair, which pushes its way through the epidermis, and continues to grow by the same process by which it originated: viz., the constant formation of

FIG. 1. Hair-bulb of a well-developed Human Hair, with its follicle: *a*, medullary substance, containing air-spaces, with indistinct cells; *b*, fibrous cortical substance; *c*, *d*, inner and outer layers of the scaly envelope; *e*, outer layer of the internal root-sheath; *g*, external root-sheath; *h*, structureless membrane; *i*, transverse fibre-stratum; *k*, longitudinal fibre-stratum; *l*, hair-papilla; *m*, lowest cells of the hair-bulb, continuous with those of the external root-sheath; *n*, perpendicularly-arranged nucleated cells, which, near *g*, become non-nucleated, and are continuous with the inner layer of the scaly envelope; *o*, small, perpendicularly-arranged cells, likewise nucleated, passing into the outer layer of the same; *p*, lowest portion of the inner root-sheath; *r*, commencement of the medullary substance in the condition of colorless cells; *s*, part where the cells of the bulb begin visibly to lengthen themselves, to form the fusiform cells of the shaft.



new cells at its base. Any cause which interrupts this process, strikes at the life of the hair, and unless removed, will ultimately destroy it. It may not immediately fall off, but it will lose its lustre, become dry and discolored, or turn white. Its beauty is gone, and a tendency to baldness induced.

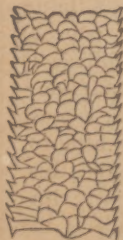


FIG. 2. A hair of the head magnified 300 times, showing the scaly structure of the surface.

Our SICILIAN HAIR RENEWER is designed to act directly upon, and give vigor and strength to this vital portion of the hair, and enable it to throw off disease and regain its original color, freshness, and beauty; and the testimony of many thousands who have used it, proves how perfectly it performs this work.

A hair presents three different textures: viz., a cellular substance or pith, in the centre, surrounded by a strong fibrous texture; and externally to this, a thin, varnish-like layer of flattened cells, re-

sembling overlapping scales, which, when greatly magnified, present the appearance indicated by the cut.

The great strength and elasticity of the hair are attributable to the fibrous portion.

A hair may be stretched until it is one-fifth longer, and will, from its natural elasticity, return to within a trifle of its former length.

A novel and very delicate *Hygrometer* may be constructed from the human hair, owing to this peculiarity of elongation and contraction according to the condition of the atmosphere.

It is almost incredible, yet true, that a single hair has supported a weight of two and three-fourths pounds avoirdupois.

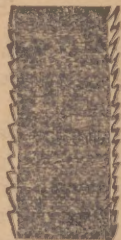


FIG. 8. The fibrous portion of a hair of the head magnified 300 times. The dark streaks are the seat of color of the hair.

COLOR OF THE HAIR.

Writers differ as to the origin of the coloring matter of the hair. While some claim that the seat of color is found only in the medullary or pithy portion of the hair, and secreted in minute cells, others assert that the color is due to an oil-like fluid which circulates through the hair. According to Vauquelin, an eminent French chemist, black hair is composed of a large quantity of animal matter, a small quantity of white, thick oil, as well as a minute amount of a greenish-colored oil; also iron, lime, magnesia, sulphur, and silex, or flint.

The black color arises from a certain combination of these various substances, and according as any one of them is in excess of the others, taking black as the standard, different degrees of color are produced.

If, however, we remove the cause which effects loss of color, and restore the normal healthy action at the seat of disease, we perform all that is required by nature to make the exchange from bleached and scanty locks, to dark and glossy hair. This pleasant result is always accomplished by the *RENEWER*, which strengthens the hair, and especially restores its color when gray or faded.

BLANCHING OF THE HAIR.

A gray head is sometimes the result of sudden terror, or grief, as well as diseased actions of the skin. In the former case, it is supposed that the nerve at the root of the hair suffers a paralysis which stops further deposits of coloring matter. Deficiency of nervous power is said to be a cause of grayness, and it is sometimes hereditary.

When grayness occurs in early or middle life, it is a matter of much regret, and when it is known to be hereditary, only the timely application of proper remedies will prevent its appearance before middle life is reached.

Severe mental and physical labor, and the non-observance of hygienic rules, are among the causes which operate to produce a want of tone and energy in the scalp. This permits the secretion of a substance much resembling lime in its caustic, irritating qualities; and it is a most pernicious agent when taken up by the absorbents which supply nourishment to the hair. The presence of the irritating deposit in the secretions, and its accumulation beneath the surface of the skin, causing inflammation of the adjacent tissues and their subsequent debilitation, is a fruitful source of grayness.

Grayness frequently accompanies paralysis; and it is then regarded as harder to cure than when occasioned by other causes, and constitutional treatment should accompany the local remedies.

In all cases of grayness, the occasional use of the *RENEWER* will have a speedy and gratifying effect. It will restore vitality to the organs upon which the hair depends for nutrition and the color of youth.

It *never fails*; and although it restores color to the hair, it may be freely applied with the hands without fear of the slightest stain to the skin.

The indiscriminate use of hair preparations known as "Tonics," "Restorers," &c., which too many employ, has been known to produce an unhealthy condition of the scalp, hastening the very infirmity which they are reputed to obviate, and resulting in the destruction of the hair.

Long-continued or excessive heat of the scalp, and the wearing of tight hats, tend to disease the hair and cause it to fall out. The salt which is secreted in the perspiration is said to act in exactly the same manner, to inflame and irritate the scalp as does the secretion of lime, to which we have already alluded.

There are numerous instances on record where sudden passion, grief, or fright, has turned the hair instantly gray.

The following are well authenticated:—

GRIEF.

On the 19th November, 1853, a lady residing in London, England, received intelligence of the shipwreck and death of her lover, while on his way home to be married. The moment she realized the terrible import of the message, she fell insensible, in which condition she remained for five hours; and, within twenty-four hours, her hair had become perfectly white.

FEAR.

Don Diego Osoreous, a noble Spaniard, being surprised in the king's garden, where he had arranged to meet a young lady of the court, was imprisoned, and condemned to die for the offence. So great was his terror, that his hair became completely gray. The heart of King Ferdinand was touched by the spectacle, and he pardoned the unhappy man.

PROLONGED MENTAL EXCITEMENT.

History furnishes the case of Maria Antoinette, the unhappy queen of Louis XVI. She passed the terrible night preceding his execution with him in his cell, and in the morning her hair was found to have turned gray.

LOSS OF PROPERTY.

We have an instance, mentioned in the "Encyclopædia Metropolitana," of a banker whose financial affairs gave him so much anxiety during the great panic of 1825, that he became gray in three days.

Vauquelin accounts for this phenomenon as follows:—

“When nature is in revolution, and the natural functions are suspended or changed, then an agent is developed in the animal economy, whose chemical action decomposes the coloring matter in the hair-tube.”

FALLING OF THE HAIR.

When the hair begins to fall off it is only necessary to make a few applications of the **RENEWER** to arrest it; and, in cases of partial baldness, from its stimulating effect upon the scalp and roots of the hair, an entirely new growth is started in many cases. By the continued use of the **RENEWER** the hair is kept fresh and bright, and its nutrition promoted. Preparations containing alcohol should be scrupulously avoided, as they often do harm, and produce thinning of the hair.

RESTORING THE HAIR.

We do not claim that our **RENEWER** will, in every instance, restore the hair to bald heads, for there are cases where the follicles are destroyed; and in such no human power can restore the hair.

Yet we have in our possession statements from persons entitled to perfect confidence, whose hair has been restored by its use; and there are, doubtless, many persons suffering the inconvenience of baldness whose hair might be restored. In cases where the glands are only torpid, the application of the **RENEWER** stimulates them to healthy activity, and encourages a growth of new hair.

DANDRUFF.

This uncleanly disorder is often entirely cured by a few applications of the **RENEWER**, which stimulates the scalp and leaves the head clean and the hair glossy.

AS A DRESSING

HALL'S HAIR RENEWER is unsurpassed, rendering the hair soft and pliant, and its effects remain a long time.

VALUE OF THE HAIR AND BEARD.

The hair is adapted by nature to the wants of the creature. It is of a different character on different parts of the body, according as it is required for protection, comfort, or adornment. The hair subserves a variety of purposes; being a non-conductor of heat, it is admirably adapted for the winter covering of animals; so also with human beings, its value should not be overlooked. It defends the head from the effects of sudden changes of temperature, affords protection, and conduces much to comfort and immunity from disease.

The beard and mustache have also their important uses. The former maintains an equal temperature of the throat, and is especially beneficial in the prevention of bronchial affections.

The mustache is now very commonly worn, and is of great value as a respirator, it being of especial utility in defending the lungs against the inhalation of dust and cold air, and therefore considered almost indispensable to the traveller and the laborer in dusty trades.

TREATMENT OF THE HAIR.

By skilful treatment, the hair may sometimes be retained to advanced age in soft and graceful beauty. To retain and restore it often requires much attention, and it is frequently owing to unpardonable neglect that it falls off. In all cases, the head should be thoroughly washed, and the scalp kept as perfectly clean as any part of the body.

A want of proper washing and purifying of the roots of the hair often produces disease. If we neglect to remove the scurf and scales which are continually collecting, the perspiration is suppressed and the scalp loses its tone. In cold weather the hair should be thoroughly washed with warm, soft water and fine soap; in warm seasons, cold water can be used; after which, it should be combed and rubbed well with a coarse towel, or soft hair brush, to restore a healthy action to the scalp. The hair, like the lungs, requires pure air, and the roots require washing and cleansing, so that life and elasticity may be given to every hair.

This simple treatment will often prove effectual in removing the primary symptoms described above; but, if the case has been neglected until grayness or falling of the hair is threatened, it will require prompt medical treatment.

In such cases, after the bath, apply the *RENEWER* according to the directions on each bottle. The continued, frequent use of the tepid bath, and the application of *RENEWER* will, in almost every case, produce the most gratifying results.

PRACTICES DETRIMENTAL TO THE HAIR.

After describing the structure and mode of formation of the hair, as well as the extreme delicacy of the parts producing it, it seems almost unnecessary to caution our fair readers against harshly using it in any way. Yet we must remind them that twisting, or firmly binding it, or inducing a continued tension of it, particularly next the head, must necessarily be injurious, by obstructing the flow of the oleaginous fluid designed to soften it. The portion beyond the ligature becomes dry and harsh, and there is a noticeable difference in the shade, which may lead to the belief that false hair is worn, and badly matched in color to the natural growth.

Although the hair is in a remarkable degree enduring, and almost indestructible under ordinary circumstances, yet the action of artificial heat is disastrous to it; and the curling irons are responsible for the ruin of many a fine head of hair. This is too great a perversion of nature; and curls forced into existence by such means are seldom becoming to the wearer, and never permanent, as the tendency of the hair to curl depends upon its formation. Hair, which is naturally inclined to curl, is somewhat flattened, while the straight varieties are nearly round. A most striking illustration of this peculiar conformation of curly hair is found in the crisp, matted locks of the native Bushman of Australia, which is four or five times broader than thick; while the straight, black hair of our North American Indians is almost perfectly round.

DEPILATORIES.

The use of depilatories is usually attended with disappointment, and sometimes with really lamentable consequences, as the caustic compounds used to remove the superfluous hair, while they do this but imperfectly, frequently eat into the flesh, and cause an ugly scar, far worse than the original evil of a trifle too much hair.

MISCELLANEOUS.

The quality, quantity and color of the hair are generally in relation to the constitution of the person to whom it belongs, and is one of the characteristic signs of temperament. The vigorous growth, fineness, and glossiness of the hair depends, generally, upon a healthy condition of all parts of the body, but more particularly of the skin. After fevers, or attacks of any violent disease, the hair often falls off in great quantity, and often a long time elapses ere it is reproduced in its former abundance and beauty.

When the hair is of feeble growth, as is often the case in languid states of the system, the customary combing and brushing will bring it away. Any of the causes that tend to diminish the powers of life, such as physical or moral excesses, late hours, deprivation of sleep, grief and anxiety, will operate prejudicially upon the hair.

By a due attention to the treatment already advised, together with the occasional use of the *RENEWER*, many of the causes of premature grayness and loss of the hair can be obviated, and the hair maintained in all its original beauty. It is a duty to embrace any laudable means, which science affords to improve our personal appearance, and the desire to preserve the hair is natural and right.

An eminent writer says that "Nothing can be more beautiful than luxuriant hair falling in undulating ringlets upon the shoulders and bosom of a youthful beauty. Helen, that fair but false one, who set all Greece and Asia in arms, was the one whose soft curls have been the theme of every poet."

TRADE IN HUMAN HAIR.

There is a very considerable trade in human hair, which is used in the toilets of the ladies of England, France, and America; and so skilfully is it matched in color, and manipulated into the various forms in which the natural hair is worn, that it is often impossible to distinguish it from the natural growth.

Germany furnishes a great proportion of the false hair used in England, it being collected by agents who visit that country yearly for orders. Some peculiar light shades, which are quite rare, command extravagant prices, and usually find a market among the nobility. It is said that London dealers import annually no less than ten tons of glossy tresses, cut from the heads of peasant girls in Germany and Brittany.

At the Breton fairs, the peasant girls attend, and offer their tresses for sale as regularly as they do the products of the soil or of the loom.

The German lasses may be the more willing to submit to the shears, because it is the fashion there to wear a cap, which conceals the loss of the hair.

We invite a perusal of the few pages following, which will be found to contain some interesting facts concerning the sale of our *RENEWER* in different sections of the country. These statements, coming from sources entitled to unbounded confidence, show the appreciation in which it is held by the leading wholesale dealers. In order to illustrate the feeling of the press, and of those who have used our preparations, we append a few editorial articles and certificates. We would ask particular attention to those from our own city and vicinity, which show, in some measure, how it is regarded at home, while our frequent orders from foreign countries, where we have never advertised, attest the facility with which an article of real merit will win and hold the confidence of the people of all nations.

TESTIMONIALS.

*Extracts from Letters received from Agents, Dealers,
and Consumers, in different sections of the country.*

From the Superintendent of the Penrhyn Slate Works, at Middle Granville, N. Y.:—

MIDDLE GRANVILLE, N.Y., Nov. 4, 1875.

I have used HALL'S VEGETABLE SICILIAN HAIR RENEWER upwards of twelve years with perfect success.

WM. E. JONES.

The following is from a brother of the above, a gentleman well and favorably known in Washington and Oneida Counties, N.Y.; he also residing at Middle Granville:—

Nov. 9, 1875.

I have used HALL'S HAIR RENEWER about ten years, with satisfactory results. In fact, the RENEWER is far above any competition.

THOS. D. JONES.

HUMBOLDT, KANSAS, Dec. 24, 1875.

I have used your RENEWER nine years. It keeps my hair dark and glossy, and makes it grow in new.

Yours respectfully,

MRS. E. M. RITTENHOUSE.

STRAWBERRY POINT, IOWA, Dec. 7, 1875.

Gentlemen,—The RENEWER has arrived, and all my bald and gray customers are rejoiced thereat.

E. B. WILLIAMS.

NORTH TOPEKA, KANSAS, Oct. 5, 1875.

We are selling your RENEWER, in preference to any, having had years of experience in the sale of the same.

SMITH & ARNOLD.

MELVIN, ILL., April 6, 1875.

The RENEWER gives entire satisfaction.

J. H. BANCROFT.

From the widely known editor of the "Gospel Banner," at Augusta, Me., the Rev. G. W. Quinby, D. D.:—

We have found it (RENEWER) an excellent article for the purpose for which it was designed.

Yours truly,

GEO. W. QUINBY.

DEERSVILLE, O., Nov. 8, 1875.

Our sales have increased of late; and the **RENEWER** is becoming popular.

R. PITTIS & SON.

BRANCHVILLE, S.C., Oct. 6, 1875.

I do appreciate your **HAIR RENEWER** very highly. It is the only hair renewer that I have any faith in; and I will do you all the good I can.

MARION S. GRESSETT, M.D.

From a well-known hair-dresser:—

SHERBROOKE, P.Q., Jan. 17, 1876.

I am using the **RENEWER** on my own head, and like it very much; also have many customers who use it, and are pleased with it.

E. C. SWEET.

NEW GALILEE, PA., Jan. 5, 1875.

The **HAIR RENEWER** is all sold but three bottles. It takes well: all who have gotten it come again for it.

ROBERT PORTER.

GEORGETOWN, BROWN Co., O., April 7, 1873.

I am so much pleased in using the **RENEWER**, that I want to get it in larger quantity. Please inform me what is your price per dozen.

LUCINDA B. POWER.

SCHUYLER, NEB., Nov. 16, 1873.

Your preparations sell fast, and give good satisfaction in all cases.

J. MILLER, M.D.

HIGHLAND, MADISON Co., ILL., April 11, 1873.

The sale of your **RENEWER** is improving every day. I consider it the best preparation in the market, and recommend its use to such as need.

ADOLPH MUELLER.

No. 4 CHESTNUT ST., CHARLESTOWN, MASS.

MESSRS. R. P. HALL & Co. *Gentlemen*.—When I commenced using your **VEGETABLE SICILIAN HAIR RENEWER**, the top of my head was perfectly bare, and what little hair I had was very gray. I am now using the fourth bottle. My head is covered with a nice growth of new hair; and the old, gray hair has resumed its natural color. I can most truly recommend the **RENEWER** to all who are bald or gray, having positive proof that it performs all that is claimed for it.

Most respectfully yours,

H. ERRICKSON.

CAVE SPRING, GA., Jan. 4, 1873.

The **RENEWER** is a good preparation, and I think gives universal satisfaction.

B. M. STRICKLAND.

"Among the most remarkable productions of this age and country is HALL'S HAIR RENEWER. Its success is certainly unparalleled. It is sought after by rich and poor, high and low, young and old. The inhabitants of foreign lands, — the people of Australia, of Europe, and of South America, find means to get it, at whatever cost. It is because it works like magic. It restores the hair to its youthful color and beauty, and robs approaching age of one of its most disagreeable accompaniments. If you are getting bald, try it. Try it, if you are getting gray or if you have any disease of the scalp. Try it, if you wish a good hair-dressing. It will not disappoint you." — *Muncie News (Indiana)*, Sept. 24, 1875.

"HALL'S HAIR RENEWER.—We speak knowingly when we assert that HALL'S VEGETABLE SICILIAN HAIR RENEWER is the best article of the kind for sale on the American continent. Personal trial has demonstrated this; and the article is an elegant and cleanly one, without which we think no toilet complete. Messrs. Johnston, Holloway & Co., 692 Arch Street, Philadelphia, are the agents for the article; and when our Philadelphia friends return from Cape May, they should certainly procure some of it. We know of no such article extant for the hair; and thus speak in such decided and emphatic terms." — *Ocean Foam, (Cape May)*.

"The advance of time and the approach of old age are signalized by bleached, thin, and falling hair; but sometimes, even before middle life is reached, and before the faculties have lost any of their native keenness, and the step is still firm and elastic and the countenance beaming with health, we discover but one apparent evidence of approaching age. The thin, white locks herald it, and are a painful reminder of the rapid progress of life. There are none who would not have restored to them the thick and luxuriant hair of youth, to match the bright eye and manly bearing of maturity; none who would not do all in their power to renew their prime, and appear among men in the vigor of middle life. By the use of HALL'S HAIR RENEWER, these attributes are restored, and some of the disadvantages of age are obviated." — *Review and Examiner (Washington, Pa.)*, Oct. 20, 1875.

"We publish the announcements in our advertising columns *for pay*, and seldom trouble ourselves to enquire as to the qualities or merits of the wares advertised, further than to assure ourselves that they are legitimate and respectable. But when an article performs miracles in our midst, transforming the old to young, — in appearance at least, — we cannot pass it by unnoticed. We know of people who, years ago, were gray-headed, and who now wear dark and glossy hair. How is this? It evidently is not colored, for it has a perfectly natural appearance, instead of the harsh, dry, staring look of hair *stained* with nitrate of silver, or other common hair-dyes. No! it has been *restored* to its youthful color, lustre, and vitality, by the use of that wonder of wonders, HALL'S VEGETABLE SICILIAN HAIR RENEWER. It has many imitators, but there is nothing like it. The test of years only increases its fame; while its imitators die, and are forgotten." — *The Boston Daily Globe*, Sept. 8, 1875.

"HAIR RENEWER. — Probably no one preparation has received so much praise from its patrons nor is so deserving of commendation as HALL'S HAIR RENEWER. We but echo the voice of the millions who have used it, when we unhesitatingly pronounce it *the best Hair Dressing in the world*. It stands unrivalled. Those who are affected with diseases of the scalp, accompanied with itching or irritation, find relief and renewal in this invaluable remedy. When the hair is inclined to fall off, a moderate use of the RENEWER will strengthen the roots of the hair, and preserve, and oftentimes restore it." — *Fulton Telegraph (Missouri)*, Oct. 8, 1875.

"We would call the attention of our readers to an article of merit, which is advertised in our columns as being used extensively and with the best results, for restoring gray hair to its original color, and in case of baldness renewing the growth, called HALL'S VEGETABLE SICILIAN HAIR RENEWER. It is a medicinal preparation: its action is radical, and by its use the glands which support the hair are nourished and strengthened. Heat, irritation, and excessive perspiration of the scalp, which produce baldness, are soon cured by a few applications of this scientific compound, and it imparts to the hair a rich and glossy appearance. We have tried it, and speak from actual use." — *Pennsylvanian, (Great Bend)*.

"There is an advertisement in our columns to which we take much pleasure in referring our readers, because we believe in it and can conscientiously and heartily recommend it. We refer to HALL'S HAIR RENEWER. We remember many cases in our midst of old and middle-aged people, who formerly wore gray hair, or whose locks were thin and faded, but who now have presentable head pieces, and with no little pride announce to their friends that they 'haven't a gray hair in their heads.' It is a pardonable pride, and the world would be better off if there was more of it, for when the aged make themselves attractive to others they are more certain to win and retain the esteem and respect to which a burden of well-spent years entitles them. Try HALL'S HAIR RENEWER if age or disease has thinned or whitened your locks, and you will thank us for our advice." — *Pan-Handle News (Wellsburg, West Va.)*, Nov. 12, 1875.

"Each new triumph of science, as well as every development in medical or chemical research, illustrates the peculiar inventive genius of man. What indeed can be more wonderful than by the aid which chemistry affords, to effect a complete metamorphosis in the quality and color of the human hair! A conviction prevails that even this is accomplished by the preparation known as HALL'S HAIR RENEWER, which is an accurate combination of certain species. In place of the grizzled or faded locks with which age or disease have disfigured us, it restores the flaxen curls, or the glossy raven tresses of youth, and affords a brilliancy that all admire." — *Piscataquis Observer (Dover, Me.)*, Sept. 30, 1875.

We give below, *Extracts from Letters received from some of our Customers in the Large Cities. They are all houses of the "First Class."* Probably no firm in New England is better or more favorably known than that of Geo. C. Goodwin & Co., of Boston, who write under date of Jan. 6, 1876, as follows, viz.—

Gentlemen, — We have in our stock about one hundred and twenty-five different kinds of hair preparations; and although many of them are extensively advertised, your RENEWER, from the first, has taken the lead, and still maintains it.

We think it gives the *best satisfaction* of any in the market. The demand still continues; and we think that HALL'S RENEWER will occupy the place it has always, and does now, — the *foremost and best* hair preparation in the United States.

Yours truly,

GEO. C. GOODWIN & CO.

The following, from the largest medicine establishment in the world, speaks for itself:—

NEW YORK, Jan. 10. 1876.

MESSRS. R. P. HALL & Co., Nashua, N. H. Gentlemen, — The demand for your RENEWER still continues to lead all other preparations; and we think this readily shows the verdict of the public. By reference to our books, we find we have sold it since its first introduction; and our sales have amounted to the enormous sum of ten thousand gross, or nearly *one and a half millions of bottles*.

Respectfully yours,

JOHN F. HENRY, CURRAN & CO.

CINCINNATI, O., Jan. 11, 1876.

MESSRS. R. P. HALL & Co. Gentlemen, — We find our sales of HALL'S HAIR RENEWER for 1875 have been very large, and, in consequence, our stock is getting low. You will therefore send us one hundred gross, to keep up our usual average stock, — of fifteen to sixteen hundred dozen, — and oblige,

Yours truly,

R. MACREADY & CO.

ST. LOUIS, Mo., Jan. 11, 1876.

MESSRS. R. P. HALL & Co. Gentlemen, — It is with pleasure that we add a few words in behalf of your excellent preparation, HALL'S VEGETABLE SICILIAN HAIR RENEWER.

Since its first introduction in the West, it has been our privilege to sell it; and our steadily increasing sales speak for themselves.

During the last year we have sold upwards of one hundred gross. We consider it the best article of the kind in the market.

Very respectfully yours,

RICHARDSON & CO.

Office of the "Old Salamander" Drug House of
 Van Schaack, Stevenson & Reid,
 CHICAGO, ILL.

MESSRS. R. P. HALL & Co. *Gentlemen*, — Please send us fifty gross RENEWER upon the first opening of navigation.

Our enormous sales of your RENEWER are still on the increase, as our frequent orders must attest, and it affords us great pleasure to repeat that the article gives such *excellent satisfaction*, which may be attributed to your keeping up the high standard of quality.

Yours very truly,

VAN SCHAAACK, STEVENSON & REID.

NEW ORLEANS, LA., Jan. 20, 1876.

R. P. HALL & Co. *Gentlemen*, — Your SICILIAN HAIR RENEWER has been a leading article of sale for many years, and still receives large patronage. It must have fully met a public want, and its standard since introduction well sustained, as there appears no diminution in the consumption of it. We have never heard a complaint of it from any source.

Your BUCKINGHAM'S DYE has also been a favorite preparation with the public, and meets a large sale.

Yours respectfully,

E. J. HART & CO.

A voice from the Pacific Coast:—

SAN FRANCISCO, CAL., Jan. 29, 1876.

The large sale of your RENEWER is the best evidence of its popularity. We have handled some twelve thousand dozen during the past few years; and, notwithstanding the many preparations for the hair that have been put on the market since the introduction of yours, it maintains its position, and gives the most unqualified satisfaction.

Yours very truly,

REDINGTON & CO.

TORONTO, ONT., Feb. 26, 1876.

MESSRS. R. P. HALL & Co., Nashua, N. H. *Gentlemen*, — The sale of your SICILIAN HAIR RENEWER is rapidly increasing, as you will notice by our orders. It is one of the STANDARD PREPARATIONS, and we have never had a complaint, although we have been selling it for years. Having repeated orders from our customers is good evidence that it gives satisfaction.

Yours very truly,

NORTHROP & LYMAN.

We append a few Letters from Foreign Countries, to show by what means our RENEWER frequently finds introduction and ready sale in distant lands, without effort on our part, and solely because it "fills the bill," and wins for itself friends, who gladly interest themselves in its behalf.

U. S. CONSULATE, CAPE TOWN, S. AFRICA, March 9, 1873.

MESSRS R. P. HALL & Co., Nashua, N. H. *Gentlemen*, — Being myself a native of the State of Maine, and knowing of the valuable quantities of your HAIR RENEWER, I feel anxious to see it introduced into this colony, and have proposed to Messrs. John Heynes & Co., well-known chemists and apothecaries of this town, that they should procure the agency from you, and it is in their behalf that I now address you. They desire you to send them twenty-five dozen bottles; and I see no reason why a large business could not be done.

Very respectfully, your obedient servant,

W. W. EDGECOMB, U. S. Consul.

RENNES (ILLE ET VILAINE,) FRANCE, Aug. 5, 1874.

MESSRS R. F. HALL & Co., Nashua, N. H. *Gentlemen*, — Having travelled in your country, I have seen employed with success for the restoration of the Hair, an article bearing the name of "SICILIAN HAIR RENEWER," of which you are the proprietors. Convinced of its efficacy, and believing that I might sell it to my customers here, I beg to enquire upon what terms you will sell it to me. Please reply by the first mail, and accept, gentlemen, my earnest salutations.

A. DGHOU.

MARSEILLES, FRANCE, Jan. 29, 1875.

MESSRS. R. F. HALL & Co., Nashua, N. H. *Gentlemen*, — I have for some years had occasion to appreciate the excellent qualities of your VEGETABLE HAIR RENEWER, and I find to my great surprise and personal inconvenience that there is none to be had here. I am an American, conversant with the language and habits of France, and am induced to offer you my services in selling your product in France and Algeria. Trusting to receive your reply at earliest convenience,

I am, gentlemen, faithfully yours,

JULIUS DOUGLASS.

ADDRESS, No. 66 Boulevard, Notre Dame.

BÉRAL, DISPENSING CHEMIST, 14 RUE DE LA PAIX, PARIS, Oct. 12, 1874.

Gentlemen, — Will you have the kindness to send off as quickly as possible, one gross of the SICILIAN HAIR RENEWER, per "American and European Express Co." via HAVRE, and from there by *Petite Vitesse* to Paris. I must not omit to tell you that where a lady uses the "RENEWER" once, I find that she comes again for it. Trusting for your earliest attention,

Yours very obediently,

BÉRAL.

HALL'S VEGETABLE SICILIAN HAIR RENEWER.

WE have made a chemical analysis of this preparation, obtained from different sources, and have determined the properties of the substances employed.

The constituents are PURE, and carefully selected for excellent quality, and the combination of them has been skillfully effected, so as to form an efficient preparation adapted to cleansing the skin of the head, and promoting the growth of the hair, restoring the ORIGINAL COLOR when it has become gray. Being deprived of all *caustic qualities*, and protected from subsequent acid production, it is a mild, oil-like fluid, which, while it retains the hair and skin moist, will heal eruptions, and promote healthy excretions from the scalp. We regard this as the BEST PREPARATION, for the intended purposes, which has been submitted for examination.

A. A. HAYES, M. D., *State Assayer*.
S. DANA HAYES, *Chemist*.

STATE ASSAYER'S OFFICE, BOSTON, MASS., U.S.A., Jan. 24, 1867.

From one of the most eminent surgeons and physicians in New England, formerly professor of surgery in the Worcester Medical Institution, and in Penn. University, Philadelphia —

MESSRS. R. P. HALL & Co. Having by accident seen your SICILIAN HAIR RENEWER used for restoring the hair, where inveterate eruptions had resisted various kinds of treatment, I found that not only was the hair restored to its original beauty, but also the disease of the scalp completely cured. I have since recommended it in similar cases, and uniformly with the same success.

Very respectfully yours,

WALTER BURNHAM, M. D., *Lowell, Mass.*

Probably no physician in New England enjoys a greater popularity and personal esteem in his own locality than Dr. George Gray of our own city, whose statement we publish below. —

MESSRS. R. P. HALL & Co. *Gentlemen*, — It gives me pleasure to add my testimony to that of others, in regard to the wonderful effects produced by your incomparable VEGETABLE SICILIAN HAIR RENEWER. I have seen its effects in very many cases. You do not overrate its value. It will certainly restore the hair to its original color: it cleanses the head of dandruff, and leaves the hair soft, glossy and beautiful. I do not think its use in any way injurious: on the contrary, I have seen much benefit to the scalp and hair result from its continued use. I can therefore cheerfully recommend it to the public.

GEORGE GRAY, M. D.

R. P. HALL & CO'S ESTABLISHMENT,

AT NASHUA, N. H.

"WE have occasionally, in noticing the business enterprises of our city, mentioned the firm of R. P. Hall & Co., as among our most extensive manufacturers, but have never so fully realized the magnitude of their transactions, as when, on a recent visit to their establishment, we were shown through it, and saw the various operations necessary to prepare their goods for the market. Every department is organized and conducted upon a perfect system; and especially is this so in the laboratory, where the greatest accuracy in compounding the various ingredients is exacted. Here we saw the immense quantities of herbs and flowers used in their SICILIAN HAIR RENEWER, and were shown the various appliances of this department, in which is also manufactured the celebrated BUCKINGHAM DYE FOR THE WHISKERS, prepared by the Messrs. Hall & Co.

"On entering the work-room, a busy scene presents itself. The room is spacious, light, and pleasant, and wears altogether a cheerful look, enhanced doubtless by the groups of pleasant-looking girls, whose nimble fingers fly rapidly over the bottles, and quickly, yet neatly, clothe them in the garb so familiar to our readers. The work in this room is greatly facilitated by iron tracks on each side, the entire length, for rolling tables.

"Passing through the storage rooms and basement, we saw such quantities of material and goods ready for shipment, as puzzled us to guess where it could all find a market; but it was all made plain in the office, where we saw orders literally from the "ends of the earth," and in many different languages. One, in particular, from the enormous size of the envelope, and its altogether *outré* aspect, aroused our curiosity. We were gratified to learn that the formidable-looking document, when duly translated, was only an order from Christiana, Norway, for twenty-four dozen HALL'S VEGETABLE SICILIAN HAIR RENEWER.

"One singular feature of their foreign business is the fact, that they have never advertised in foreign countries, and on no other grounds but its own merit of accomplishing what it claims, has it won its way among almost all civilized nations.

"We were shown the originals of the statements and certificates published by Messrs. Hall & Co., and ceased to wonder at their ample preparations to meet future orders." — *New Hampshire Telegraph*.

THE beard is the distinctive sign of manhood ; its texture is somewhat coarser than that of the hair of the head, with which it usually, but not always, corresponds in color. It is generally luxuriant in the Slavic and Celtic races, while in the Aborigines of America it is almost wholly wanting.

Among certain nations it has been held in great esteem. The Jews regarded it as sacred, and they carefully nourished it, anointing it with costly unguents ; and with them a neglected beard was a sign of mourning.

The Egyptians shave the beard, except in times of mourning, when they let it grow.

The Arabs of Mohammedan faith made the preservation of the beard a religious duty. It was considered a token of strength and an ornament to manhood ; the removal of it was regarded as a severe punishment, and an extreme degradation.

The practice of dyeing the beard was common among most Oriental nations.

The kings of Persia bestowed much care upon the beard, braiding and ornamenting it with gold thread. But their neighbors, the Tartars, waged a bloody war upon them for their obstinate heresy on the single point of non-conformity to the Tartaric model for the cut of their whiskers.

Some of the ancient kings of France had a custom somewhat similar to that of the Persians, — knotting and buttoning the beard with golden ornaments.

Among the Turks it was customary to anoint the beard with expensive perfume, and to smoke it with incense.

In Greece, the beard was universally worn, until the time of Alexander the Great, who ordered shaving, that the beard of his soldiers might not be laid hold of by their enemies in battle.

At the present time, the fashion of wearing the beard either full or cut in various forms, as in whiskers or mustache, prevails nearly all over the world ; and in this country it is beginning to receive much more attention than formerly. From this fact has arisen a demand for some means to change its color when its natural shade is not desirable, or when it has turned gray, either prematurely from disease, or on account of age ; and in the few following pages our readers will find mention of an excellent article for this purpose.

Any article which will serve to make our personal presence more acceptable to our fellows, and at the same time make us better satisfied with ourselves, is a benefit to all concerned. All men are not blessed with regular features or handsome beard, and if, by the most simple and inexpensive means, a fiery red, or a grizzled beard may be changed to a handsome brown or black, it seems to us wise to avail ourselves of it, especially if the beard is inclined to turn gray prematurely, as is often the case, giving one the appearance of age, though scarcely yet in the prime of life. Such an article is BUCKINGHAM'S DYE FOR THE WHISKERS, which may be found in every drug store, is cheap, safe, convenient to use, and EFFECTUAL, giving to the whiskers or mustache a permanent and handsome color, and wonderfully improving the appearance, by obliterating the traces of age, which, although no disgrace, are nevertheless not always welcome, if they come too soon. We venerate and respect the tokens of age, when they appear upon aged men; but when we see the marks of age upon men who have scarcely reached their prime, the incongruity is noticeable and unpleasant.

BUCKINGHAM'S DYE FOR THE WHISKERS obliterates these unwelcome traces, whether hereditary or the result of disease or care, and the grizzly beard no longer disfigures the countenance, or proclaims him aged who is yet hale and strong. In the preparation of BUCKINGHAM'S DYE FOR THE WHISKERS, we have aimed to accomplish what others appear to have been unsuccessful in doing, viz., to produce a natural and uniform color, unfading, and that cannot be rubbed or washed off; a dye in *one preparation*, complete in itself, that accomplishes the desired result with the least expenditure of time, trouble, or money. And the increasing demand and universal approbation of those who have tried it show how completely we have succeeded in supplying this long-desired agent of personal comeliness.

We print, on the next page, extracts from letters received relative to this article. The style and tone of them indicates the class of men who wrote them, and they show that we are not alone in our views of the importance of due attention to personal appearance.

The following statements concerning BUCKINGHAM'S DYE FOR THE WHISKERS, are an indication of the rapid strides it is making in the public favor both at home and abroad.

MCLEAN, ILL., Oct. 3, 1873.

I have been using your WHISKER DYE for two years, and would not be without it. I have recommended it to many persons in this place, and in Indianapolis where I formerly resided. Will you please inform me if it is as well adapted for the hair of the head as it is for the whiskers.

B. F. SLADE.

COLUMBUS, MISS., Sept. 15, 1873.

Gentlemen, — I have used a bottle of your BUCKINGHAM'S DYE FOR THE WHISKERS, and am so much pleased with it, that I have endeavored to obtain another supply, but without success. The bottle I used was procured at Columbus, Ga. The object of this note is to suggest that you send a small consignment of it to Messrs. Blair & Osborn, druggists, of this city. Should you decide to do so, I would be pleased to know it, that myself and friends may be supplied without sending off for it. The druggists named are perfectly reliable, and the consignment would meet with a ready sale.

Very respectfully,

LEWIS McQUEEN.

SHENANDOAH, IOWA, Sept. 23, 1873.

Gentlemen, — Please inform me what is the price per gross of BUCKINGHAM'S DYE FOR THE WHISKERS. I have used some of it, and I think it is just what it is recommended to be. I believe I can find sale for it in this part of the country. Please send me the price-list, and I will see what I can do.

W. C. MOYER.

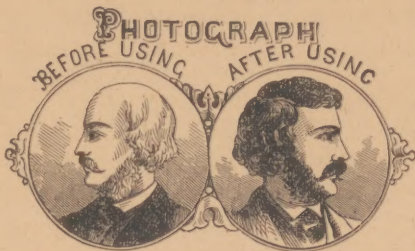
HVALOERNE PR FREDERIKSTAD, NORWAY, July 19, 1873.

MESSRS. R. P. HALL & Co., Nashua, N. H., United States, North America. Gentlemen, — I have been in the habit of using your BUCKINGHAM'S DYE FOR THE WHISKERS; and I, as well as several of my acquaintances who also have tried it, have been exceedingly well satisfied with it. We purchased it of a hair-dresser in Christiania, but for some time there has been none to be got of him. It has occurred to me that you ought to have an agency in Norway, and I think a fair sale might be anticipated. Should it meet your views to do so, you could forward a proper sample of the bottles, together with your terms, and I will undertake to distribute them to responsible agents. The parcel could be forwarded by steamer to Christiania, from Hull in England. Enclosing my card, I am, gentlemen,

Yours respectfully,

LE GASSICKE GOODCHILD.

HALL'S
VEGETABLE
SICILIAN
HAIR
RENEWER.



BUCKING-
HAM'S
DYE
FOR THE
WHISKERS.

BUCKINGHAM'S DYE FOR THE WHISKERS.

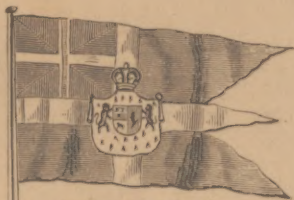
IN ONE PREPARATION.

This convenient and reliable DYE will change gray, faded, or sandy whiskers to a beautiful brown or black, as desired. Its use often makes the most pleasing change in one's appearance, and the mode of applying it is so simple, the color so natural and permanent, and withal, so inexpensive (very little being required to effect a change,) that it commends itself to all who have occasion to use a Dye.

We hope our patrons will not confound this elegant article with the numerous "instantaneous" dyes in the market, which produce an intense, unnatural black, and soon fade to a disagreeable yellowish hue. Our BUCKINGHAM'S DYE accomplishes the desired result, and will give entire satisfaction, without the aid of any other application; yet as some persons prefer a dressing, to render the whiskers soft and glossy after the color is obtained, we recommend for that purpose, HALL'S VEGETABLE SICILIAN HAIR RENEWER.



DAVID B. PARSONS,
Madrid, Spain.



JOSEPH LEJA,
Stockholm, Sweden.



GARDEUR DUBOIS,
Leuze, Belgium.



H. FRANCO,
Breslau, Prussia.

FOREIGN AGENCIES HALL'S VEGETABLE
SICILIAN HAIR RENEWER.



F. NEWBERRY & SONS,
London, Eng.



P. BÉRAL,
Paris, France.



M. L. MÖLLER & MEYER,
Copenhagen, Denmark.



FABIAN & COMPANY,
Valparaiso, Chili.